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Part 1: Getting Started

Chapter 2 — Tools of Positive Analysis

Brief Outline

1. The Role of Theory
2. Causation versus Correlation
3. Experimental Studies
 - a. Conducting an Experimental Study
 - b. Pitfalls of Experimental Studies
4. Observational Studies
 - a. Conducting an Observational Study
 - b. Pitfalls of Observational Studies
5. Quasi-Experimental Studies
 - a. Conducting a Quasi-Experimental Study
 - b. Pitfalls of Quasi-Experimental Studies
6. Conclusions

Answers to End-of-Chapter Questions

1. A change in the marginal tax rate changes the individual's net wage. This generates both an income effect and a substitution effect. As long as leisure is a normal good, these effects work in opposite directions. Hence, one cannot tell *a priori* whether labor supply increases or decreases. If there were no political or legal impediments, an experimental study could be conducted in which a control group continues the status quo, and an experimental group faces the new tax regime. Other things that affect work effort would impact both the control group and the experimental group, so any difference in work effort between the two groups could be attributed to the change in marginal tax rates.
2. This is a valid criticism of the study of New York Homeless men. It reflects the problem of causality. Two things may be correlated, but it can be difficult to determine which causes the other. The remedy would be to set up a study in which individuals are randomly assigned to groups. In an experimental study, the group offered job training, counseling services, and emergency money would not necessarily be more motivated than a group not signed up for those services, so if they do not become homeless, it could be attributed to the program.
3. The workers who spend time on a computer probably have other skills and abilities that contribute to higher wages, so training children to use computers would not necessarily cause their earnings potential to improve. This study illustrates the difficulty of

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